



January 30th ,2020

Coronavirus Update

Samtec has been closely monitoring the Coronavirus outbreak and we are taking actions to both protect our associates and mitigate delivery issues with our customers. This is obviously still a developing situation and this update is based upon information that we've obtained within the past 24 hours. Our Operations, Logistics and Sales teams in China are working closely with government agencies as well as our carriers to most effectively coordinate efforts to support our customers.

- Samtec is currently working under our normal CNY Holiday schedule (thru January 31st) that has included a great deal of preparation and planning to pipeline materials and build orders ahead of schedule.
- Samtec has manufacturing facilities in Huizhou and Dongguan, both are mandated to extend their holiday closure through February 9th.
- 70% of the orders scheduled to ship from those facilities between February 3rd and February 9th are complete. We have released those completed orders to our carriers in effort to have them processed before the mandatory carrier hub closures.
- The balance of the orders will be rescheduled to the week of February 10th, if your order(s) are rescheduled you will receive a rescheduled date notification. Otherwise, expect that your order was shipped on-time or slightly ahead of schedule.
- Samtec, like most companies in our industry, utilizes suppliers that are also impacted by the extended holiday closures. Inventory reserves are healthy for the majority of our components and we are working closely with the small number of suppliers that provide us with custom solutions that are built to order. We do expect there to be some level of delay in deliveries but will not know the extent until those facilities are reopened.

Certain aspects of this situation fall outside of the control of Samtec such as:

- Extended CNY Holiday Closures
- Restriction of Package Delivery to specific Postal Codes within China
- Delays in transit times due to bottlenecks in Customs or with our Carriers
- Interruptions with Samtec associates returning to work after the closers are resolved

We will continue to evaluate the developing situation and we will advise you of any anticipated changes to our approach. As always, we greatly appreciate your business.

If you need additional information, please contact us at ecustomerservice@Samtec.com.

Sincerely,

Scott Lamb
Director of Global Sales Operations
Samtec, Inc.