



March 17th, 2020

Coronavirus Update

A lot has evolved since our last update on February 24th, the World Health Organization has declared COVID-19 as global pandemic and the virus continues to make its way to nearly all parts of the world. China is showing signs of recovery and countries like South Korea and Japan appear to have reached a plateau in the spread of the virus more quickly by implementing early containment strategies. Many parts of Europe are currently experiencing increases in outbreaks and as a result are implementing policies to slow down the spread. The United States is in the early stages of the spike in reported virus cases and officials expect the numbers to continue to spike over the next few weeks. Borders have been closed and there are various levels and stages of government-imposed business closures across the globe.

Although there is much uncertainty about the overall impact of the virus, Samtec is committed to the health and safety of our associates, compliance with local government regulations and helping contribute to the rapid halt of the virus spread. Our manufacturing sites and offices located throughout the world are all in various stages of our Corporate Contingency Plan. Our corporate task force continues to work with our local teams to ensure the safety of our associates as well as our customers to deliver the best business continuity possible. Many of our associates have transitioned to a work from home support strategy, several have altered their shifts and temperature checks, proper hygiene practices and social spacing have become the new normal.

During the last update we shared the progress in recovery that our China facilities have made as we are still very much on track to be back to 100% output in those manufacturing sites by the end of this month. Product specific capacity constraints, such as our High Data Rate Cable, are recovering ahead of schedule. New order lead times are already seeing a reduction in lead days.

As different parts of the globe reach new stages of the COVID-19 outbreak we will continue the practice of updating order reschedule dates to properly reflect realistic shipment dates. If facilities experience government-imposed closures Samtec will use order change notifications to communicate changes to your order status. With all the unknowns and various virus stages in play, expedite flexibility will be very limited. However, rest assured that we are doing everything possible to delivery our highest levels of service to all our customers.

We will continue to evaluate this developing situation and we will advise you of any anticipated changes to our approach. As always, we greatly appreciate your business.

Sincerely,

Scott Lamb
Director of Global Sales Operations
Samtec, Inc.