



March 24<sup>th</sup>, 2020

## **Coronavirus Update**

Like all global companies, Samtec, is impacted by the COVID-19 pandemic. This update is intended to communicate the current status of our manufacturing locations, capacities (including waivers and classifications) and priorities. Site status and available capacity is subject to change without notice due to matters outside Samtec's control.

### **Manufacturing Locations:**

- ***US Manufacturing Locations*** – Operational and working under requirements set forth by the US Defense Industrial Base as an essential Critical Infrastructure Sector provider.
- ***Central America Locations*** – Operational under no current local government restrictions
- ***Asia Manufacturing Locations***
  - China sites – Nearing 100% output recovery
  - Malaysia sites – Under Malaysia Control Movement Order through 3/31/2020, waiver approved for roughly 10% of our associates but strict guidelines are being monitored to ensure production is focused on essential/medical applications that support the Malaysia market only
  - Vietnam – Operational under no currently local government restrictions

**Current Global Capacity:** Samtec's current capacity is roughly 60%, primarily driven but not limited to, the Malaysia Control Movement Order that impacts 3 of our manufacturing sites.

**Order Priorities:** Due to the magnitude of this global crisis and resulting limitations of available capacity Samtec is setting order priorities based on the following.

1. Medical Applications used in the fight against COVID 19 as defined as "applications identified by the medical community to be **in short supply** that directly treat the patient (ventilator, ultrasound, rapid diagnostics)

2. Local Government mandated priorities (DPAS, CISA, etc.)
3. Line down escalations where Samtec provides the gating item.
4. Remaining capacity allocated to order requirements scheduled in date order

We will continue to evaluate this developing situation and we will advise you of any anticipated changes to our approach. As always, we greatly appreciate your business.

Sincerely,

Scott Lamb  
Director of Global Sales Operations  
Samtec, Inc.