



November 25th, 2020

Coronavirus Update

The situation is still far from over and some countries, like the US, are continuing to see spikes. All is subject to change but at this time Samtec is operating normally and this update provides details that many of our customers are asking us today.

Status Update:

- **All Samtec Manufacturing Facilities are fully operational**
- **We are following all CDC and local government safety protocols**
- **Lead times are standard, with the exception of a few high growth products where our available capacity is currently limited, those limitations are not related to the Covid Pandemic**
- **Global On-Time Delivery is currently 98.7%**
- **Expedite flexibility is "normal" with only a few products having limitations as mentioned above**

Risk Mitigation:

- **Over the past few months Samtec has rebalanced our workload and began our transition from mostly build-to-order processes to Next Day Available inventory**
- **Staffing levels are being held slightly above current business needs as a buffer**
- **Since we are still in the pandemic and cannot predict disruptions to our manufacturing sites and supply chain, Samtec is utilizing our 60 day no cancellation/no pushout policy as window that allows us to build orders ahead of schedule**

Manufacturing Site Status by Country

- **US locations** – All 100% operational with no current restrictions, some local curfews are being implemented but they are not affecting essential businesses
- **Costa Rica** – 100% Operational, the only restrictions are related to overtime hours

- **Malaysia** - CMCO (Conditional Movement Control Order) has been reinstated but unlike the MCO that was put into place earlier in the year, essential businesses are not being impacted. 100% Operations with no current restrictions
- **China** – 100% operational with no current restrictions
- **Vietnam** – 100% operational with no current restrictions
- **Taiwan** – 100% operational with no current restrictions

Logistics

- Samtec's World Direct Service has been very dependable and we have experienced very few delays
- Some carriers are still subject to delays, primarily those who utilize space on commercial airlines to provide economical services. These services are not utilized by Samtec on a pre-pay and add basis but customers who select them as the choice for freight collect shipments are subject to delays that are out of Samtec's control.

We will continue to monitor this evolving situation and make necessary adjustments as needed in order to maintain our highest level of Service.

Sincerely,

Scott Lamb
Director of Global Sales Operations
Samtec, Inc.