SAMTEC SUDDEN SERVICE®

Volume Application Specific Pricing (VASP)

Samtec's Volume Application Specific Pricing (VASP) program was developed to facilitate more competitive pricing for large volume, core board-to-board production orders, than was previously possible.

VASP is enabled by recent production improvements and efficiencies, Samtec's collaborative "Integration Leads to Innovation" business model, and our commitment to finding creative solutions to meet our customers' needs.

SUPPORT & CAPABILITIES

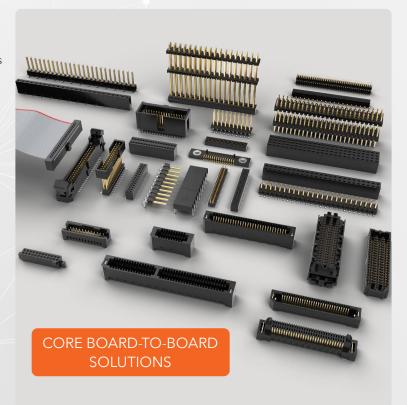
- Expansions and upgrades to global facilities for increased capacity and support for high volume orders
- Assembly and manufacturing process optimizations
- New machine builds, advanced automation equipment and scalable platforms to support future business needs
- Contract manufacturers and dual source resources

PRODUCTS

The new VASP program will support a variety of Samtec's core board-to-board products, including:

- High-Speed Connectors
- Flexible Stacking Systems
- Rugged & Power Products

Please contact vasp@samtec.com to discuss your specific project requirements with a specialist.





HOW WE MAKE VOLUME ORDERS MORE COST-EFFECTIVE

Leveraging our cross-functional expertise and recent production optimizations, Samtec is able to aggressively approach high volume, core product orders. Potential cost-saving opportunities include:

Process/Production Efficiencies:

Manufacturing location adjustments

Dual sourcing options

Alternate assembly processes

Automation/equipment upgrades

Outsourcing of certain processes

Other Cost-Savings/Efficiencies:

Consider different materials

Creative approaches to processes

Product design modifications

Alternate suppliers/vendors

Aggressive pricing